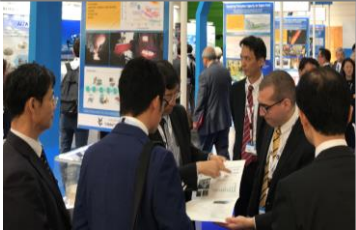


# Report of Paris Airshow in 2019 (June 17<sup>th</sup>-20<sup>th</sup>)

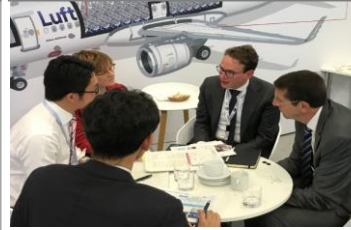
The Nationwide Network of Aircraft Manufacturing Clusters (NAMAC) implemented activities below

## (1) Supporting Japanese SMEs in cooperation with policy implementing bodies ( State / Provincial )



- Supported Japanese exhibitors in cooperation with municipalities and clusters of Tokyo Metropolis and Aichi Prefecture, and interviewed about the situation and challenges in overseas business development.

## (2) Meeting with German cluster / Interviewing Japanese companies



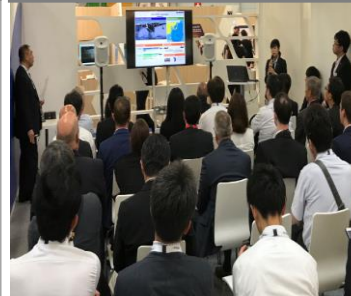
- Exchanged information with German cluster about the policy and the measures of support to improve our existing measures.

## (3) Meeting with foreign manufactures and association about how to collaborate



- Had a meeting with European and American OEMs to ask their advice for business matching between Japanese companies and them and to promote NAMAC.
- Discussed how to nurture aerospace industry with MAIA taking Aeromart and Singapore Airshow into account

## (4) Supporting exhibitors in the show



- Supported networking between SJAC and Japanese SMEs by attending the workshop hosted by SJAC
- Set up a meeting between Dassault Systèmes and Japanese companies and clusters
- Promoted Japanese stands to foreign industry association and companies

METI and French Civil Aviation Authority, “DGAC” signed a MoC about greater collaboration between Japanese companies and SAFRAN in civil aviation industry. NAMAC attended the ceremony and gathered information intended for future matching between SAFRAN and Japanese clusters and SMEs



NAMAC will continue to support sales and promotion activities of Japanese SMEs and clusters to develop their business with French and foreign customers by utilizing what we've learned from other countries